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PROJECT TITLE: Colombia: Solar Process Heating Project Feasibility Study  
ACTIVITY NUMBER: 2019-51014A

POC: Anna Amaya, USTDA, 1101 Wilson Boulevard, Suite 1100, Arlington, VA 22209-3901, Tel: (703) 875-4357, Fax: (703) 775-4037, Email: [RFPQuestions@ustda.gov](mailto:RFPQuestions@ustda.gov).

The Grantee (Promigas S.A. E.S.P) invites submission of qualifications and proposal data (collectively referred to as the “Proposal”) from interested U.S. firms that are qualified on the basis of experience and capability to develop the Promigas Solar Process Heating Feasibility Study.

The Grantee is seeking to deploy concentrating solar technologies at commercial and industrial facilities in Colombia to reduce the energy costs associated with process heating systems. Promigas is interested in adding solar process heating to its portfolio of energy service offerings. Examples of process heating systems are heat generation, heat transfer, heat containment, and heat recovery devices. As one of Colombia’s largest energy utilities, Promigas has a large customer base, supplying natural gas to approximately 12 million people in Colombia. Promigas is a multi-utility corporation with natural gas transmission, natural gas distribution, power distribution, and microfinance, serving Colombia and other Latin American countries. There are nearly 5,000 industrial customers in Colombia and most require process heating for their manufacturing and processing operations.

The objective of the Solar Process Heating Project Feasibility Study is to support the deployment of concentrating solar technologies at commercial and industrial facilities in Colombia to reduce the energy costs associated with process heating systems.

The U.S. firm selected will be paid in U.S. dollars from a \$649,310 grant to the Grantee from the U.S. Trade and Development Agency (“USTDA”).

A detailed Request for Proposals (“RFP”), which includes requirements for the Proposal, the Terms of Reference, and portions of a background Definitional Mission report are available from USTDA, at 1101 Wilson Boulevard, Suite 1100, Arlington, VA 22209. To request the RFP in PDF format, please go to:

<http://www.ustda.gov/business-opportunities/request-proposal-form>.

Requests for a mailed hardcopy version of the RFP may also be faxed to the IRC, USTDA at 703-775-4037. In the fax, please include your firm’s name, contact person, address, and

telephone number. Some firms have found that RFP materials sent by U.S. mail do not reach them in time for preparation of an adequate response. Firms that want USTDA to use an overnight delivery service should include the name of the delivery service and your firm's account number in the request for the RFP. Firms that want to send a courier to USTDA to retrieve the RFP should allow one hour after faxing the request to USTDA before scheduling a pick-up. Please note that no telephone requests for the RFP will be honored. Please check your internal fax verification receipt. Because of the large number of RFP requests, USTDA cannot respond to requests for fax verification. Requests for RFPs received before 4:00 PM will be mailed the same day. Requests received after 4:00 PM will be mailed the following day. Please check with your courier and/or mail room before calling USTDA.

Only U.S. firms and individuals may bid on this USTDA financed activity. Interested firms, their subcontractors and employees of all participants must qualify under USTDA's nationality requirements as of the due date for submission of qualifications and proposals and, if selected to carry out the USTDA-financed activity, must continue to meet such requirements throughout the duration of the USTDA-financed activity. All goods and services to be provided by the selected firm shall have their nationality, source and origin in the U.S. or host country. The U.S. firm may use subcontractors from the host country for up to 20 percent of the USTDA grant amount. Details of USTDA's nationality requirements and mandatory contract clauses are also included in the RFP.

Interested U.S. firms should electronically submit their Proposal in English and Spanish directly to the Grantee via e-mail by 12:00 PM (local time in Barranquilla, Colombia) on March 16, 2020. Evaluation criteria for the Proposal are included in the RFP. Price will not be a factor in contractor selection, and therefore, cost proposals should NOT be submitted. The Grantee reserves the right to reject any and/or all Proposals. The Grantee also reserves the right to contract with the selected firm for subsequent work related to the project. The Grantee is not bound to pay for any costs associated with the preparation and submission of Proposals.