

THE U.S. TRADE AND DEVELOPMENT AGENCY SUPPORTS

MINNESOTA

CONNECTING U.S. BUSINESSES TO GLOBAL OPPORTUNITIES

The **U.S. Trade and Development Agency** helps companies create American jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

111:1 \$111 in U.S. exports of goods and services for every dollar programmed

\$269
million

Exports from MN companies as a result of USTDA's work

189

MN companies gained new business from USTDA activities

1,500

Minnesota jobs supported by USTDA's programs (estimated)

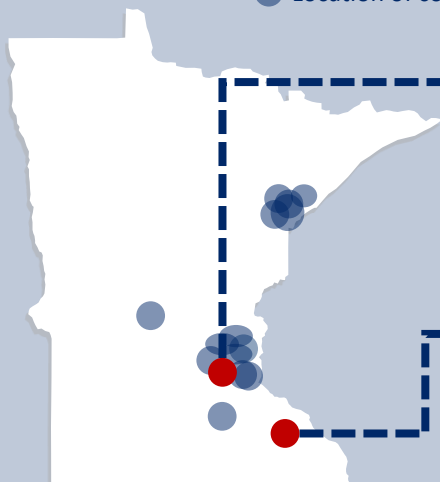
49


Connections made between MN firms and foreign buyers




PROVEN RESULTS FOR MINNESOTA BUSINESSES

● Location of companies with USTDA-attributable exports



 USTDA hosted a reverse trade mission bringing rail officials from Brazil to the United States to learn about U.S. rail best practices. Following the visit, a **Minneapolis-based** company secured several rail equipment export agreements with a Brazilian company.

 As a result of a USTDA technical assistance grant, an electric utility in the Philippines purchased fiberglass equipment from a manufacturer based in **Stewartville, MN** in order to improve the utility's telecommunications systems.