

Argentina: Salta ICT Modernization Project Feasibility Study
RFP Amendment

Questions and Answers

Q1: Page 7. Recognizing that Offerors have the option to subcontract to a local firm, will equal consideration be given to Offerors that do not subcontract with an Argentine firm, provided those Offerors satisfy the requirements of the RFP?

A1: Please refer to Section 4 of the RFP for the award criteria.

Q2: Page 13 of 104. The RFP states "As many as possible but not more than six (6) relevant and verifiable project references must be provided for each of the Offeror and any subcontractor." If an Offeror is proposing one subcontractor, does this mean that the Offeror should submit up to twelve (12) project references [meaning up to six (6) for each of the Offeror and subcontractor], or would the limit still be six (6) total?

A2: As noted in Section 3.6 of the RFP, "similar information must be provided for the prime and each subcontractor firm proposed for the project." Thus, if a prime is proposing one subcontractor, no more than 12 project references should be provided (meaning up to 6 for the prime and up to 6 for the subcontractor).

Q3: Page 14 of 104. The RFP indicates that Spanish-language capabilities of the proposed personnel will be an award criterion. Will a team composed primarily of non-Spanish-speaking professionals and supported by Spanish-English translation and interpretation services be acceptable or will this structure be considered insufficient?

A3: Per Section 4 of the RFP, Offerors should note the Spanish-language capabilities of proposed personnel. We are not in a position to provide guidance to Offerors on whether the personnel proposed are acceptable or unacceptable as Offerors put together their list of proposed personnel to be engaged in the project.

Q4: Pages 55-57 of 104. Will the Contractor be required to assess both the USTDA development impact measures and the Municipal Government's development impact measures? Or will the analysis be confined to one set or the other?

A4: This question relates to the background information contained in Appendix 2 of the RFP. Per section 2.3 of the RFP, "USTDA sponsored a Definitional Mission to address technical, financial, sociopolitical, environmental and other aspects of the proposed project. Portions of the report are attached at Appendix 2 for background information only. Please note that the final and authoritative TOR referenced in the report are included as Annex I to the Grant Agreement, attached as Appendix 3 to this RFP."

Q5: Page 68. If a firm is incorporated in the United States, but it is more than 50% owned by non-U.S. nationals, or it is a subsidiary of a foreign company, will it still be considered a U.S. Firm for the purposes of being a qualified prime or subcontractor?

A5: For the definition of a "U.S. Firm," please refer to USTDA's Nationality, Source and Origin Requirements at:

https://ustda.gov/wp-content/uploads/USTDA_Nationality_Requirements_20200412.pdf