



West Africa Smart Grid

Reverse Trade Mission



NOVEMBER 25 – DECEMBER 4, 2018 • CHICAGO, IL AND SAN FRANCISCO, CA

Opportunity to Meet with Decision-Makers from West Africa's Power Sector

On a visit to the United States, power sector decision-makers from Côte d'Ivoire, Ghana, Senegal, and the West Africa Power Pool will be introduced to cutting-edge U.S. technologies and services related to smart grid, micro grid, and energy storage. The visit occurs as West African countries are actively pursuing ambitious power generation and electrification infrastructure development goals.

BUSINESS BRIEFING

Monday, December 3, 2018 • 9:30 A.M. – 4:00 P.M.
Grand Hyatt Hotel in San Francisco, CA

Join the Business Briefing to:

- Learn about upcoming energy project opportunities in West Africa
- Connect with key decision-makers
- Form new partnerships

Topics for Discussion:

- West Africa's plans for national and regional grid integration
- Cutting-edge U.S. technologies related to smart, micro grid and energy storage

Delegates Represent:

- National Power officials from Côte d'Ivoire, Ghana and Senegal
- Representatives from the West Africa Power Pool

Background

Senegal, Côte d'Ivoire and Ghana represent the three strongest markets in the West African region (outside of Nigeria). All three of these countries have plans to significantly expand energy generation over the next decade, including from intermittent sources like solar and wind, and all of them aim to achieve universal electrification by 2030 or before. Even without the addition of significant intermittent sources, most of the distribution infrastructure in these countries is antiquated, and all suffer high rates of outages and distribution losses.

In 2015, total distribution losses (the difference between the energy injected into the distribution network and the energy consumed) were as high as 18.6 percent in Senegal, 16.7 percent in Côte d'Ivoire, and 23 percent in Ghana (as opposed to less than 5 percent in the U.S.). There is also growing interest in micro grids in West Africa, where micro grids are seen as a means to reach universal energy access goals.

Registration is Required — Save Your Seat Today!

CONTACT INFORMATION: Koeppen, Elliott & Associates, Ltd. (KEA) (www.kealtd.com) is organizing this Business Briefing on behalf of USTDA. For further information regarding registration and/or to schedule a one-on-one meeting with the delegates, please contact KEA by email at davidelliott@kealtd.com; by text or phone at 757-342-2149.

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