



THE U.S. TRADE AND DEVELOPMENT AGENCY SUPPORTS WASHINGTON



CONNECTING U.S. BUSINESSES TO GLOBAL OPPORTUNITIES

The **U.S. Trade and Development Agency** helps companies create American jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

104:1

\$104 in U.S. exports of goods and services for every dollar programmed

\$4.95 billion U.S. exports identified in FY18 from USTDA's work

213 Connections made between WA firms and foreign buyers

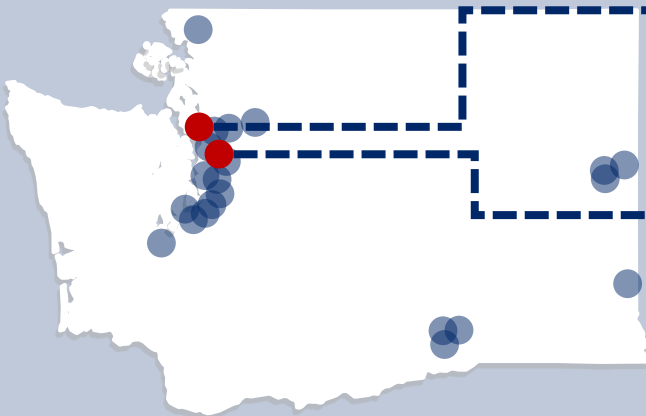
28,000 U.S. jobs supported by USTDA programs in FY18 (estimated)

42 WA companies gained new business from USTDA activities



PROVEN RESULTS FOR WASHINGTON BUSINESSES

● Location of companies with USTDA-attributable exports



✂ USTDA funded technical assistance that assessed energy storage technology options and their feasibility in South Africa, which allowed **UniEnergy Technologies (Mukilteo, WA)** to develop market opportunities for vanadium redox flow batteries in the country.

📦 USTDA funded a feasibility study to determine appropriate telecommunication, information technology, and software systems to improve logistics for ports and container terminals in Ho Chi Minh City. Following the study, a company based in **Seattle** exported port management software to northern Vietnam.