



THE U.S. TRADE AND DEVELOPMENT AGENCY SUPPORTS VIRGINIA



CONNECTING U.S. BUSINESSES TO GLOBAL OPPORTUNITIES

The **U.S. Trade and Development Agency** helps companies create American jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

104:1

\$104 in U.S. exports of goods and services for every dollar programmed

\$241 million

Exports from VA companies as a result of USTDA's work

506

Foreign buyers brought to Virginia by USTDA

1,350

Virginia jobs supported by USTDA's programs (estimated)

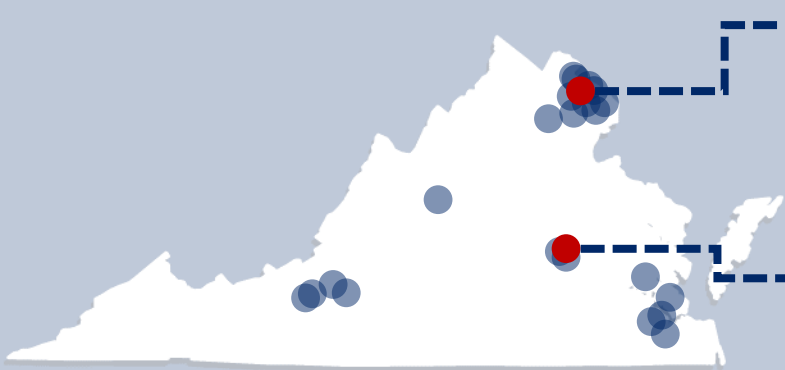
93


VA companies gained new business from USTDA activities




PROVEN RESULTS FOR VIRGINIA BUSINESSES

● Location of companies with USTDA-attributable exports



 Through a USTDA-funded pilot project to improve the flow of freight traffic at the congested Port of Aqaba in Jordan, **NTELX (Tysons, VA)** won contracts to license its software solution, which substantially reduced processing times at the port. Based on the success of this project, **NTELX** is expanding sales throughout the Middle East.

 USTDA funded technical assistance for the Morocco Agency for Solar Energy (MASEN) supporting the development of a 150-megawatt solar power project. Utilizing cooling systems from a **Richmond, VA**-based business, the project began commercial operations in 2018.