Proposal Submission Place:
Vietnam Electricity Contact: Ms. Luong Thi An, Deputy Director, International Relation Department, Vietnam Electricity (EVN), 11 Cua Bac Street, Ba Dinh District, Hanoi, Vietnam | Email: anlt@evn.com.vn

Proposals should be delivered to: EVNPECC2, Ms. Bui Hai Yen, PECC2, 16th Floor, Sai Gon Giai Phong Building, 432-438 Nguyen Thi Minh Khai Street, Ward 5, District 3, Ho Chi Minh City 700000, Vietnam, Telephone: +84 936 350 912

Description: Southern Vietnam LNG Terminal and Gas-to-Power Project: Vietnam Electricity ("Grantee") invites submission of qualifications and proposal data (collectively referred to as the "Proposal") from interested U.S. firms that are qualified on the basis of experience and capability to conduct a feasibility study for the Grantee to develop a Liquefied Natural Gas (LNG) terminal to support gas-to-power needs in Southern Vietnam. The planned terminal would supply the fuel needs of the next generation of power centers in Southern Vietnam, and provide backup fuel supply of LNG to existing power plants.

EVN is the state-owned power company and the third largest company in Vietnam and has a total installed power generation capacity of over 28,000 MW (about 58%) till the end of 2018. The company's core business is diversified throughout the energy sector, including production, transmission, distribution and trading of electricity; investment and capital management in power projects; and management, operation, repair, maintenance and upgrading of infrastructure throughout the power sector. It carries out its business through EVN and its main subsidiary company groups: three (3) Power Generation Corporations, five (5) Power Distribution Corporations, and the National Power Transmission Corporation. EVN continues to make significant investments in generation as the demand for power in Vietnam is increasing at a rate of nearly 10 percent per annum.

In March 2016, the Vietnamese government published revisions to the 7th National Master Plan for Power Development for 2011-2020 (PDP7) for Vietnam. The revised PDP7 sets out a blueprint for expanding power generation in Vietnam by using a mix of energy sources, with total installed capacity rising dramatically to about 129.5 gigawatts (GW) by 2030 (from 48.5 GW till the end of 2018). Natural gas-fired power generation comprises approximately 15 percent of this planned power mix. In response to revised PDP7, EVN is planning the development of a LNG terminal in southern Vietnam-including marine port, LNG storage, regasification, and related infrastructure- to supply the fuel needs of the next generation of power centers in southern Vietnam, and provide backup fuel supply of LNG to existing power plants (the "Project"). It is anticipated that the LNG terminal, storage facilities and regasification trains would be developed in a phased approach, to match the country's power plant build out and gas demand. However, the use of LNG and its importation is new to Vietnam. As such, EVN requires a detailed feasibility study to conduct site selection for an LNG terminal and help to determine the optimal terminal design and regasification technology layout, in addition to economic and financial analyses, and a focused global LNG market analysis.
The U.S. firm selected will be paid in U.S. dollars from a $1,494,020 grant to the Grantee from the U.S. Trade and Development Agency (USTDA).

A detailed Request for Proposals (RFP), which includes requirements for the Proposal, the Terms of Reference, and portions of a background definitional mission report are available from USTDA, at 1101 Wilson Boulevard, Suite 1100, Arlington, VA 22209-3901. To request the RFP in PDF format, please go to:

http://www.ustda.gov/business-opportunities/request-proposal-form

Requests for a mailed hardcopy version of the RFP may also be faxed to the IRC, USTDA at 703-775-4037. In the fax, please include your firm's name, contact person, address, and telephone number. Some firms have found that RFP materials sent by U.S. mail do not reach them in time for preparation of an adequate response. Firms that want USTDA to use an overnight delivery service should include the name of the delivery service and your firm's account number in the request for the RFP. Firms that want to send a courier to USTDA to retrieve the RFP should allow one hour after faxing the request to USTDA before scheduling a pick-up. Please note that no telephone requests for the RFP will be honored. Please check your internal fax verification receipt. Because of the large number of RFP requests, USTDA cannot respond to requests for fax verification. Requests for RFPs received before 4:00 PM will be mailed the same day. Requests received after 4:00 PM will be mailed the following day. Please check with your courier and/or mail room before calling USTDA.

Only U.S. firms and individuals may bid on this USTDA financed activity. Interested firms, their subcontractors and employees of all participants must qualify under USTDA's nationality requirements as of the due date for submission of qualifications and proposals and, if selected to carry out the USTDA-financed activity, must continue to meet such requirements throughout the duration of the USTDA-financed activity. All goods and services to be provided by the selected firm shall have their nationality, source and origin in the U.S. or host country. The U.S. firm may use subcontractors from the host country for up to 20 percent of the USTDA grant amount. Details of USTDA's nationality requirements and mandatory contract clauses are also included in the RFP.

Interested U.S. firms should submit their Proposal in English directly to the Grantee by 11:00 AM (local time), December 4, 2019 at the above address. Evaluation criteria for the Proposal are included in the RFP. Price will not be a factor in contractor selection, and therefore, cost proposals should NOT be submitted. The Grantee reserves the right to reject any and/or all Proposals. The Grantee also reserves the right to contract with the selected firm for subsequent work related to the project. The Grantee is not bound to pay for any costs associated with the preparation and submission of Proposals.