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PROJECT TITLE: Mexico: Railroad Crossing Investment Plan Technical Assistance  
ACTIVITY NUMBER: 2019-51011A

POC: Anna Amaya, USTDA, 1101 Wilson Boulevard, Suite 1100, Arlington, VA 22209-3901, Tel: (703) 875-4357, Fax: (703) 775-4037, Email: [RFPQuestions@ustda.gov](mailto:RFPQuestions@ustda.gov).

The Grantee (Asociación Mexicana de Ferrocarriles A.C, “Mexican Association of Railroads”) invites submission of qualifications and proposal data (collectively referred to as the “Proposal”) from interested U.S. firms that are qualified on the basis of experience and capability to develop a Technical Assistance for the development of an investment plan for railroad crossing safety improvements at railway crossings throughout Mexico.

Mexico’s national railway network consists of 26,914 kilometers of railway lines. Following a restructuring and privatization completed in 1998, today 17,384 route-kilometers are operated under long-term concessions to the federal government. The restructuring has resulted in the steady growth of freight rail traffic and increased efficiency.

At the same time that traffic on Mexico’s railways has grown, so has traffic on the more than 398,000 kilometers of roadways. The road and rail systems intersect at more than 7,000 level public crossings. Only a handful of these crossings have functioning modern crossing safety technology. In 2017, there were 718 level crossing accidents involving trains and automobiles or pedestrians. Rail and road traffic in Mexico are projected to continue to grow, increasing the risk of accidents. Mexico’s Secretariat of Communications and Transportation has identified accidents at railroad level crossings as a critical public safety issue that must be addressed.

This Technical Assistance will support development of regional packages of railroad level crossing investment projects to identify improvements that will improve crossing safety and be eligible for coverage by the new National Trust Fund for Grade Crossing Safety. A successful implementation should reduce deaths, injuries, and property damage resulting from collisions between automobiles, pedestrians, and trains. This Project will support the development of Mexican railroad network infrastructure and operations to higher levels of safety and efficiency.

The objective of the Railroad Crossing Investment Plan Technical Assistance is to develop an investment plan for railroad crossing safety improvements at railway crossings throughout Mexico.

The U.S. firm selected will be paid in U.S. dollars from a \$677,530 grant to the Grantee from the U.S. Trade and Development Agency (“USTDA”).

A detailed Request for Proposals (“RFP”), which includes requirements for the Proposal, the Terms of Reference, and portions of a background Definitional Mission report are available from USTDA, at 1101 Wilson Boulevard, Suite 1100, Arlington, VA 22209-3901. To request the RFP in PDF format, please go to:

<http://www.ustda.gov/business-opportunities/request-proposal-form>.

Requests for a mailed hardcopy version of the RFP may also be faxed to the IRC, USTDA at 703-775-4037. In the fax, please include your firm’s name, contact person, address, and telephone number. Some firms have found that RFP materials sent by U.S. mail do not reach them in time for preparation of an adequate response. Firms that want USTDA to use an overnight delivery service should include the name of the delivery service and your firm's account number in the request for the RFP. Firms that want to send a courier to USTDA to retrieve the RFP should allow one hour after faxing the request to USTDA before scheduling a pick-up. Please note that no telephone requests for the RFP will be honored. Please check your internal fax verification receipt. Because of the large number of RFP requests, USTDA cannot respond to requests for fax verification. Requests for RFPs received before 4:00 PM will be mailed the same day. Requests received after 4:00 PM will be mailed the following day. Please check with your courier and/or mail room before calling USTDA.

Only U.S. firms and individuals may bid on this USTDA financed activity. Interested firms, their subcontractors and employees of all participants must qualify under USTDA’s nationality requirements as of the due date for submission of qualifications and proposals and, if selected to carry out the USTDA-financed activity, must continue to meet such requirements throughout the duration of the USTDA-financed activity. All goods and services to be provided by the selected firm shall have their nationality, source and origin in the U.S. or host country. The U.S. firm may use subcontractors from the host country for up to 20 percent of the USTDA grant amount. Details of USTDA’s nationality requirements and mandatory contract clauses are also included in the RFP.

Interested U.S. firms can submit their proposals via mail or electronically. If sending via mail, the firm must submit (1) original printed copy, three (3) hard copies, and an electronic copy of their Proposal in English directly to the Grantee by 12:00 PM (local time in Mexico City, Mexico), on April 1, 2020 at the above address.

If the firm prefers to submit in electronic form, the firm can send the proposal via e-mail attachment(s) to [ikerdeluisa@amf.org.mx](mailto:ikerdeluisa@amf.org.mx) and [alejandro.mata@amf.org.mx](mailto:alejandro.mata@amf.org.mx). Electronic copies (in English, PDF files preferred) of your proposal must be received at the above e-mail addresses no later than 12:00 PM (local time in Mexico City, Mexico) on April 1, 2020. Offerors can use file hosting services or external links for electronic submission.

Evaluation criteria for the Proposal are included in the RFP. Price will not be a factor in contractor selection, and therefore, cost proposals should NOT be submitted. The Grantee reserves the right to reject any and/or all Proposals. The Grantee also reserves the right to contract with the selected firm for subsequent work related to the project. The Grantee is not bound to pay for any costs associated with the preparation and submission of Proposals.