



THE U.S. TRADE AND DEVELOPMENT AGENCY SUPPORTS

# MINNESOTA



## CONNECTING U.S. BUSINESSES TO GLOBAL OPPORTUNITIES

The **U.S. Trade and Development Agency** helps companies create American jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

**104:1** \$104 in U.S. exports of goods and services for every dollar programmed

**\$269**  
million

Exports from MN companies as a result of USTDA's work

**189**

MN companies gained new business from USTDA activities

**1,500**

Minnesota jobs supported by USTDA's programs (estimated)

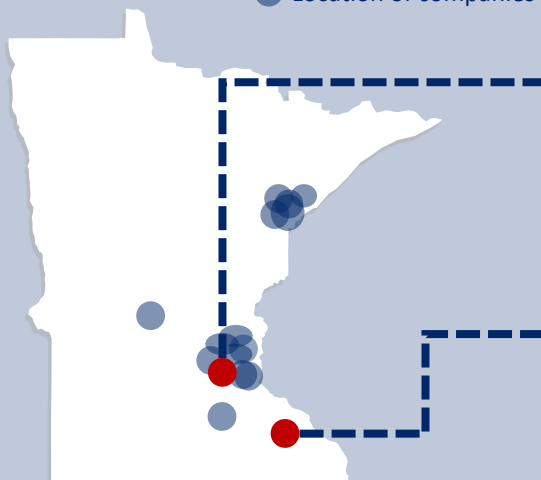
**49**


Connections made between MN firms and foreign buyers




### PROVEN RESULTS FOR MINNESOTA BUSINESSES

● Location of companies with USTDA-attributable exports



 USTDA hosted a reverse trade mission bringing rail officials from Brazil to the United States to learn about U.S. rail best practices. Following the visit, a **Minneapolis-based** company secured several rail equipment export agreements with a Brazilian company.

 As a result of a USTDA technical assistance grant, an electric utility in the Philippines purchased fiberglass equipment from a manufacturer based in **Stewartville, MN** in order to improve the utility's telecommunications systems.