



# THE U.S. TRADE AND DEVELOPMENT AGENCY SUPPORTS KANSAS



## CONNECTING U.S. BUSINESSES TO GLOBAL OPPORTUNITIES

The **U.S. Trade and Development Agency** helps companies create American jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

**104:1** \$104 in U.S. exports of goods and services for every dollar programmed

**\$943** million Exports from KS companies as a result of USTDA's work

**28** KS companies gained new business from USTDA activities

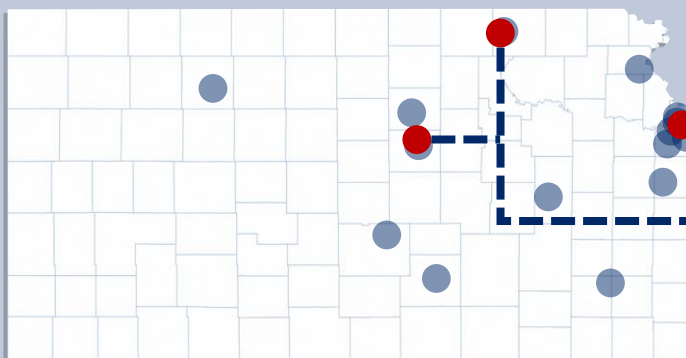
**5,300** Kansas jobs supported by USTDA's programs (estimated)


**211** Connections made between KS companies and foreign buyers



### PROVEN RESULTS FOR KANSAS BUSINESSES

● Location of companies with USTDA-attributable exports



 During an environmental workshop in the Philippines, USTDA introduced representatives from the Manila Water Company (MWC) to **Bio-Microbics**, a small business headquartered in **Shawnee, KS**. As a result of this workshop and an ongoing USTDA-funded study on wastewater treatment facilities in the Philippines, Bio-Microbics secured new sales contracts with MWC.

 Through a USTDA-funded reverse trade mission, delegates from Sub-Saharan Africa visited equipment manufacturers and agricultural production sites across the United States. Following the visit, 11 U.S. companies attributed agricultural exports to the reverse trade mission including suppliers from **Salina, KS** and **Marysville, KS**.