U.S.-INDIA AVIATION SUMMIT

MUMBAI, INDIA | MAY 9-11, 2018

HOSTED BY THE U.S. TRADE AND DEVELOPMENT AGENCY
AND MINISTRY OF CIVIL AVIATION – GOVERNMENT OF INDIA

IN COOPERATION WITH: Directorate General of Civil Aviation | Bureau of Civil Aviation Security | Airports Authority of India | Air India | Pawan Hans | U.S.-India Aviation Cooperation Program


PARTNERING ORGANIZATIONS: U.S.-India Business Council | American Chamber of Commerce in India | U.S.-India Strategic Partnership Forum | The Confederation of Indian Industry | Indo American Chamber of Commerce
The U.S. Trade and Development Agency (USTDA) and the Ministry of Civil Aviation – Government of India (GOI), in partnership with the U.S.-India Aviation Cooperation Program, will host the 6th biennial U.S.-India Aviation Summit, May 9-11, 2018, at the Taj Mahal Palace Hotel in Mumbai, India. The Summit will bring together senior representatives from the public and private sectors of India and the U.S. to bolster long-term strategic and commercial aviation cooperation, led by activities under the USTDA-sponsored U.S.-India Aviation Cooperation Program (ACP).

As the world’s ninth largest aviation market, valued at $16 billion per year, India’s civil aviation sector maintains a high growth trajectory, poised to be the third largest market globally by 2020 and, potentially, the largest by 2030.

Faced with this growing demand, in 2016, the GOI launched the country’s first National Civil Aviation Policy, which lays out plans for modernizing existing airports, developing new facilities, and attracting greater investment in India’s aviation sector. As part of these plans, India’s civil aviation sector is working to implement infrastructure improvements. Currently, passenger traffic demand is growing faster than airport capacity and by 2025, most of India’s large cities may require a second airport, and Mumbai may need a third airport by 2030. To keep up with demand, India’s airport capacity would need to grow by 90 million passengers annually.

The Summit will offer a technical, policy, and commercial forum to assist India civil aviation agencies and aviation industry representatives, including private sector airlines and airport operators, to identify advanced U.S. technologies and practices that can support their expansion and modernization efforts. The event will also outline new project opportunities for U.S. companies. For more information, visit www.US-IndiaAviationSummit.com.

The Summit will begin with a welcome reception on Wednesday evening, May 9, and conclude at 16:30 on Friday, May 11. All events will be held at the Taj Mahal Palace Hotel in Mumbai, India.

The American Association of Airport Executives (AAAE) is organizing the Summit on behalf of USTDA. Contact Spencer Dickerson, AAAE, in the United States for further details at +1 703.578.2511 or sdickerson@aaae.org.

WHO SHOULD ATTEND?

This event will provide business executives an edge in developing new working relationships with India’s civil aviation leaders. U.S. companies will have an unparalleled opportunity to network with the key decision-makers leading India’s aviation modernization overhaul. A number of senior India and U.S. government officials, airport and air carrier executives, and airport operators also will participate in the Summit.

BUSINESS OPPORTUNITIES AT THE SUMMIT

U.S. companies are encouraged to sign up as an exhibitor, which offers a special opportunity to showcase your company’s products and services to India’s procuring entities in attendance. Opportunities to sponsor the Summit are also available and will provide priority speaking roles and enhanced visibility for your company. For further information, contact Spencer Dickerson, AAAE, at sdickerson@aaae.org, or +1 703.578.2511.
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Mumbai, India | May 9-11, 2018 | Taj Mahal Palace Hotel

Agenda (subject to change)
All sessions and evening events will take place at Taj Mahal Palace Hotel except where otherwise noted.

WEDNESDAY, MAY 9
8:30 a.m. - 2:45 p.m. Aviation site visits for U.S. Industry

1:00 - 5:30 p.m. Registration

3:30 - 4:30 p.m. U.S.-India Aviation Cooperation Program (ACP) meeting for all official India delegates, USTDA staff and U.S. company members of ACP

5:00 - 6:00 p.m. U.S. and Government of India Bilateral Meeting

6:00 - 7:30 p.m. Opening reception at Taj Mahal Palace Hotel

THURSDAY, MAY 10
8:00 a.m. Registration

8:00 - 8:45 a.m. Continental Breakfast/Networking with Exhibitors

9:00 a.m. Lighting of the Lamp

9:15 - 10:00 a.m. Welcome and Keynote Remarks

10:00 - 10:30 a.m. Networking Break with Exhibitors

10:30 - 11:45 a.m. General Session I — India’s Projected Aviation Growth in Next Five Years and Emergence as the Regional Civil Aviation Leader in South Asia

11:45 a.m. - 1:15 p.m. Luncheon and Keynote Address

2:30 - 4:00 p.m. Concurrent Workshops Session I
A. Introduction of New Concepts and Technologies to Improve Worldwide Airspace Management
B. B. Digital Trends and Transformations for Airport Development

3:45 - 5:30 p.m. One-On-One Business Development Meetings with Official India Delegates

6:30 p.m. Official Summit Dinner

FRIDAY, MAY 11
8:00 - 9:00 a.m. Continental Breakfast/Networking with Exhibitors

9:00 - 9:15 a.m. Summary of Summit Day One Highlights

9:15 - 10:15 a.m. General Session III — Standardization of Best Practices in Aviation Safety, Global Trends on Setting Regulations for Improving Efficiency

10:15 - 10:45 a.m. Networking Break with Exhibitors

10:45 - 11:45 a.m. General Session IV — Aviation Security Regulations and Standards

11:45 a.m. - 1:00 p.m. Concurrent Workshops Session II
A. Environmental Sustainability at Airports, including Carbon Offsetting and Reduction Scheme for International Aviation (CORSIA)
B. Air Cargo Development

1:00 - 2:30 p.m. Luncheon and Keynote Address

2:45 - 4:00 p.m. Concurrent Workshops Session III
A. Human resource planning to support tomorrow’s civil aviation workforce – forging interest, recruitment, training, and retention
B. Expanding General Aviation/Business Aviation/Helicopters

4:00 - 4:45 p.m. Summit Closing Remarks and Summary

HOTEL AND TRAVEL INFORMATION

Hotel Information
Rooms are being held at the Taj Mahal Palace Hotel, Apollo Bunder, Mumbai, Maharashtra - 400 001 India. All attendees will receive a special group rate of INR 19,200 for single occupancy (approximately USD 295) or INR 21,120 for double occupancy (approximately USD 324). These rates are for a Luxury Grand City/Pool View room in the Palace Wing and are inclusive of tax, daily breakfast, and roundtrip airport transfers. View the complete list of benefits with this group rate. The last day to receive this discounted rate is April 13, 2018 (Mumbai time). Rooms may sell out before this date, so make your reservations early. Reservations made after this date can only be honored on a space and rate available basis. To reserve a room, BOOK ONLINE NOW or the hotel’s group reservations team directly at +91.22.6665.3460 and request the U.S.-India Aviation Summit group rate. Cancellations made by 2 p.m., 15 days (Mumbai time) before arrival will not be charged a cancellation fee. Any cancellations after this date and time will incur a penalty charge for late cancellation equal to 100 percent of the cost of the stay.

Visa Information
Passports and visas are required for all U.S. visitors traveling into India. U.S. citizens should reference the Indian Embassy’s website at https://www.indianembassy.org/, or Travisa (www.travisa.com), an independent and reputable passport and visa agency that can help answer questions and assist with the visa application process. For additional information, please contact Christopher Rochette, AAAE, christopher.rochette@aaae.org or 703.797.2545.
PARTICIPANT BENEFITS AND FEES

There are three levels of Summit participation: Exhibitor, Sponsor, and Delegate. Each participant will receive:

- A directory of the public and private sector civil aviation leaders from India and the United States attending the Summit, and
- A detailed briefing book with information on India’s civil aviation market, infrastructure development project opportunities, and U.S. government assistance programs available to U.S. companies looking to work in India.

EXHIBITOR AND SPONSOR BENEFITS

In addition to the above, exhibitors and sponsors will receive:

- A tabletop display (6’ table and two chairs) to exhibit your company’s airport/aviation products and services throughout the sessions of the Summit
- Two complimentary registrations for the Summit
- Your company description included in the Summit program
- Logo recognition on the Summit website and onsite program
- Complimentary roster of pre-registered attendees and post-Summit attendees in Excel format

EXHIBITOR AND SPONSOR OPPORTUNITIES

Exhibition space and sponsorship opportunities are limited, so please be sure to respond as soon as possible. For further information, please contact Spencer Dickerson, AAAE, in the United States by phone +1 703.578.2511 or email sdickerson@aaae.org.

SUMMIT FEES

U.S.-India ACP Member - $275 (USD) per person
Other Delegates - $475 (USD) per person
Tabletop Exhibit - $4,000
Additional Exhibit Personnel - $295 per person

(For sponsorship fees contact Spencer Dickerson, AAAE, in the United States by phone +1 703.578.2511 or email sdickerson@aaae.org.)

If your company is unable to participate as an exhibitor or sponsor, you still may attend as a delegate. Delegate registration covers attendance at all business sessions and social events. U.S.-India Aviation Cooperation Program members will pay a discounted registration fee of $275 (USD) per person. Other delegates will pay $475 (USD) per person.

Delegates may register online at US-IndiaAviationSummit.com.

In 2007, the U.S.-India ACP, a public-private partnership between the USTDA, the U.S. FAA and U.S. aviation companies, was established to provide a forum for unified communication between the Government of India and U.S. public and private sector entities in India. The ACP is designed to work directly with the Government of India to identify and support India’s civil aviation sector modernization priorities. To join the U.S.-India ACP, visit http://www.acp-india.com.